

SOLUTIONS FOR
Industrial



PRECISION CONVERTING & OUTSOURCE MANUFACTURING

It's a balancing act.

In business, the only constant is change. Manufacturers are challenged like never before to find balance between shifting priorities: Maximizing speed-to-market to beat the competition. Innovating "on schedule" to keep product pipelines filled. Optimizing asset and capital allocations to maintain healthy balance sheets.

Ever-changing markets require companies to rethink their strategies for success. Flexibility and adaptability in delivering value are key to fostering a sustainable competitive edge. *Choosing the right outsource manufacturing partner is the first step in achieving that balance.*



Why outsourcing is in.

Leading OEMs in industry after industry rely on trusted outsource partners for many services, from product design through manufacture. The real-world benefits of this are clear:

- It increases speed-to-market by accelerating the adoption of new solutions in the face of increasing competition and product commoditization.
- It injects new thinking about manufacturing technologies and material options, making you more nimble in adapting to evolving customer needs.
- It removes the burdens of sourcing and component manufacturing, streamlining your workflow and allowing you to focus on strategic goals.
- It accesses an existing manufacturing footprint that helps you control costs, improve competitiveness, and enhance profit margins.

By outsourcing the business of doing daily business, you are able to concentrate on your core competencies – precisely where you add the most value to your customers.



Experience few companies can match. **A knowledge base few companies can equal.**

At Web Industries, we've spent a half-century meeting the converting and manufacturing needs of the world's leading companies. It's a specialty that comes naturally to us. Leveraging engineering expertise and next-gen technologies, we've played a key role in nearly every market that uses flexible materials.

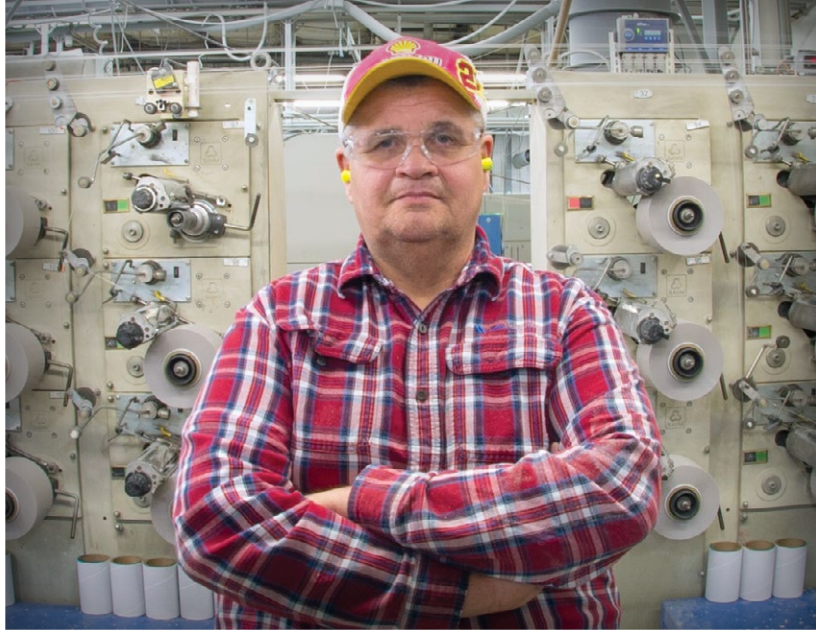
We pioneered the application of advanced extruding, nonwoven lamination, precision converting, and multi-layer manufacturing of cable components, enabling key innovation at the world's largest connectivity companies. On the other end of the spectrum, our custom-tailored MLI blanket solutions help protect the latest advancements in the aerospace, medicine, and energy transportation.

Our partners trust our reputation, innovation, and accountability to boost their go-to-market success. They appreciate our efforts to assertively address both product and process challenges. And they value our ability to optimize their productivity and profitability without the need for direct investment. Trust us to do the same for you.



Innovative solutions for diverse markets:

- Wire & Cable
- Multi-layer Insulation (MLI)
- Technical Textiles
- Building & Construction
- Automotive
- Energy
- Packaging



Reducing risks. **Improving results.**

At Web Industries, we know that our success is tied to your success, and we protect your brand as if it was our own. We bring a simple, consultative approach to creative problem solving. We listen to your needs. We develop close, collaborative relationships with your company. We share our knowledge and learn from yours. We innovate. We streamline your trial and qualification process. And we make sure to deliver on our promises.

When you work with Web Industries, know this: You're working with a partner, not a supplier.



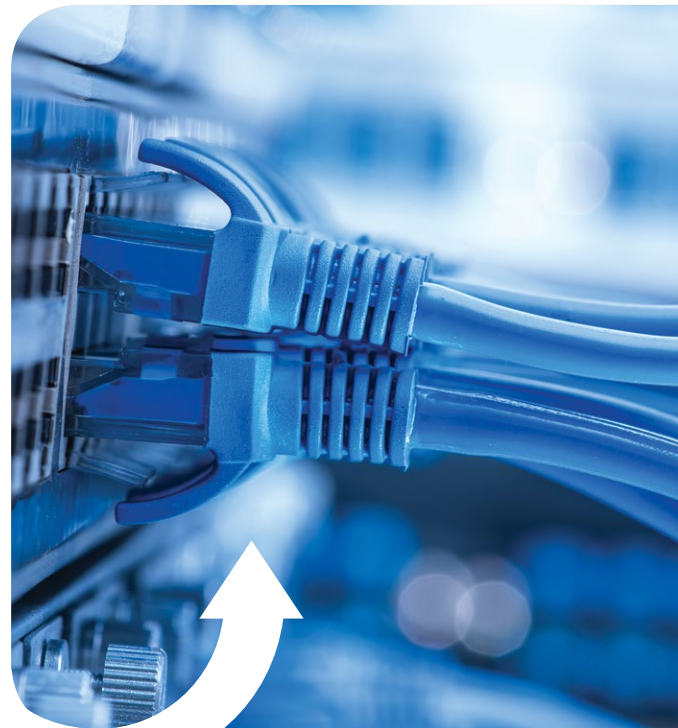
A lot of companies want to put you on their customer list. **We put ourselves in your shoes.**

CABLE MANUFACTURER ENJOYS INCREASED QUALITY AND THROUGHPUT

A manufacturer of high-speed, high-bandwidth data cables had developed an innovative shielding tape technology for their newest products but were facing quality issues with their existing supplier, affecting cable manufacturing throughput. They challenged Web Industries to produce an equivalent defect-free product.

Leveraging decades of experience developing and assembling custom-tailored components produced a superior shielding tape that ran better for the customer, greatly reducing quality issues. And when Web's applied engineering ingenuity showed the client that switching from padded material to high-capacity spooled components made good business sense, throughput more than tripled.

Web Industries now supplies this datacom company with over 50 million linear feet of shielding tape per year, and the two companies are partnering on future innovations in the connectivity market.



PRIMARY BENEFITS

- Manufacturing throughput increased by as much as 325%
- Significant improvement in final product quality
- High-capacity spooled tapes support longer production runs
- Innovative partnerships lead to tomorrow's connectivity breakthroughs

What **Web Industries can do for you.**

Web Industries employs an entire spectrum of technologies and services to optimize industrial fabrication rates by custom-tailoring materials and components to your manufacturing process, production flow, supply chain and quality assurance needs.

PRODUCTS

- Customized Extruded Wire & Cable Components
 - Superbulk® Fibrillated Cable Fillers
 - Separator and Signal Isolation Tapes
 - Narrow Width Flat and Fibrillated PP and HDPE Tapes
- Customized Laminated Shielding Tapes
- Multi-Layer Insulation Solutions
- Laminar Flow Trip Dots

RELY ON US FOR A VARIETY OF PRODUCTS AND SERVICES

PRODUCT/COMPONENT DEVELOPMENT

Market-leading companies trust our material knowledge and manufacturing expertise to solve complex new product development challenges, producing innovative customized solutions that add real value to their products.

PRECISION SLITTING

Our precision slitting technologies and flexible material experience allow us to develop and deploy slitting solutions that are reliable, cost-effective, and commercially-scalable while meeting the tightest of tolerances.



CUSTOMIZED SPOOLING

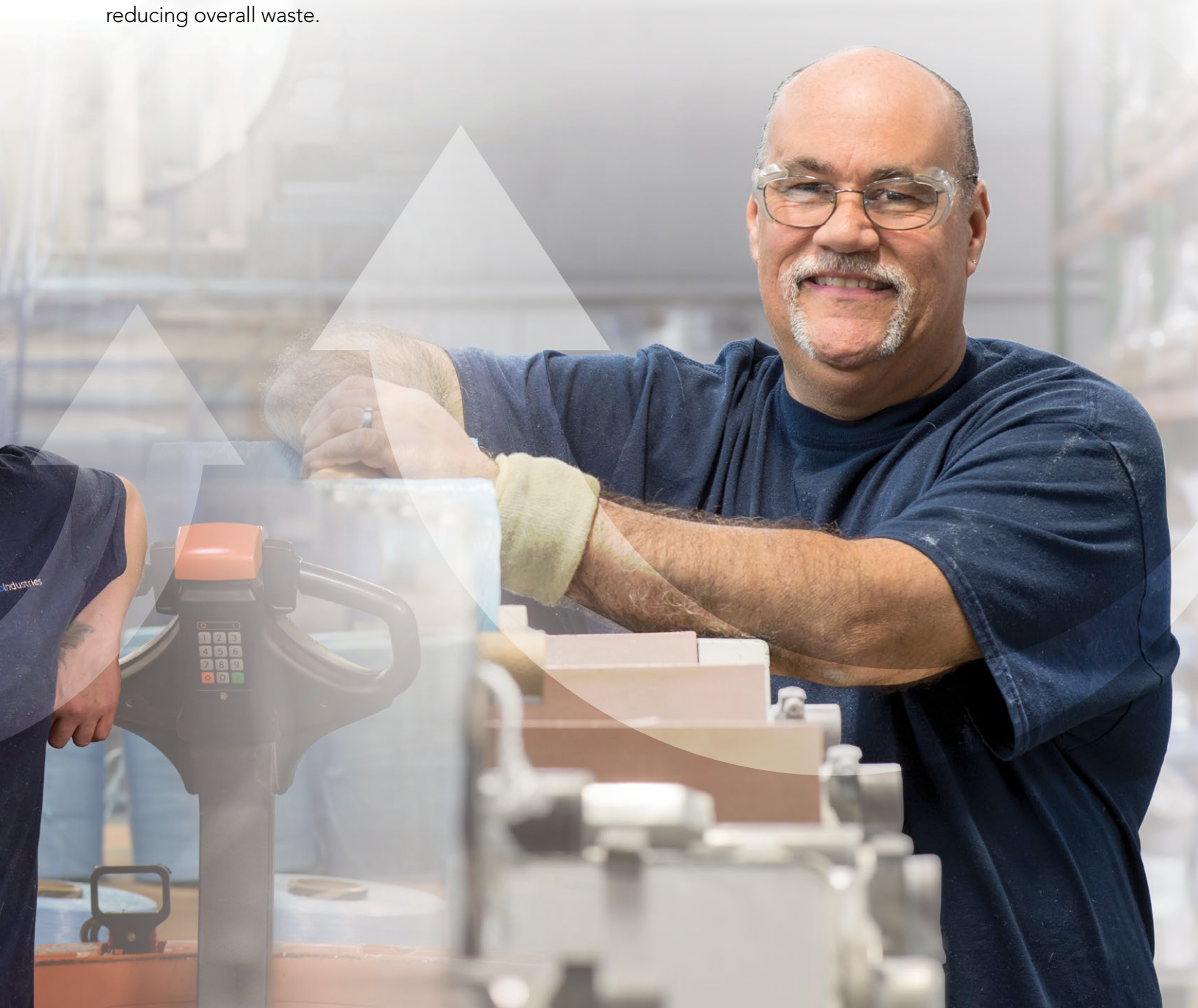
We match tape length, winding patterns, and spool sizes to meet your specific manufacturing requirements – streamlining fabrication workflow, increasing production rates, and reducing overall waste.

AUTOMATED PLY CUTTING & PLY KITTING

Automated table cutting processes offer manufacturers cost-effective outsource converting solutions for specialty sheet and rolled materials, while advanced shape-nesting ensures efficient material usage.

CRYOGENIC INSULATION KITS

Our custom-tailored MLI solutions offer exceptional performance, ease of installation, simplified procurement, and unique affordability.



SPECIALTY FILM EXTRUSION

Our in-house mixing and extruding services allow us to maintain complete control throughout the production process, ensuring consistent quality and reliability.

PRINTING

Water and solvent-based 8-color flexographic presses provides limitless options for industrial printing and packaging solutions, while in-line marking provides cost-efficient product differentiation in the marketplace.

DIE CUTTING

Precise die cutting and registration systems produce highly-technical multi-layer laminate structures that exceed our customers' most stringent requirements.



HOT MELT OR ADHESIVE LAMINATING

Our hot melt spray and adhesive lamination technologies produce laminates with unique material flexibility and control.

COMMERCIAL SCALE CAPACITY

Our scalable manufacturing and converting systems give us the capacity to easily handle trial, pilot run, and commercial-rollout product volumes.

QUALITY ASSURANCE

Holding all required ISO certificates (9001:2008, 14001, with 13485 and FDA-registration where necessary), our certified facilities, industry-focused processes, and exacting quality assurance systems provide controlled manufacturing and fulfillment environments.



Put us to **work for you.**

By enabling go-to-market success through technological and manufacturing ingenuity, Web Industries is the partner you didn't realize you needed. We deliver the best total solution, not just off-the-shelf products or toll services. Contact us to find out how utilizing our materials, converting, and manufacturing expertise can help you realize your products, gain market share, and maximize your profitability.

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Web Industries is 100% employee-owned.

